

European Solar and Energy Storage Solutions

Angaza solar Montenegro



Overview

Why did Angaza get a PAYG solar light?

In January 2012, Angaza contacted the elea Foundation for Ethics in Globalization, an active philanthropic impact investor based in Zurich, Switzerland. elea thought the PAYG technology was promising and sent the solar light with PAYG functionality for a technological evaluation.

Who is Angaza?

Angaza is a for-profit social business that began as a solar light maker and then pivoted to become a provider of pay-as-you-go (PAYG) software solutions. Angaza's experience highlights many of the challenges an early growth stage social business faces, including obtaining funding, refining its business model and value proposition, and scaling.

Is Angaza a social enterprise?

As a for-profit social enterprise, it needs to be financially sustainable while fulfilling its social purpose. From its initial business model of selling portable solar lights to end customers, Angaza pivoted to providing pay-as-you-go monitoring and metering software to solar product manufacturers.

How does Angaza work?

Angaza makes it possible for over 2 billion people around the world to access life-changing products. We redefine how these products are purchased, enabling distributors to offer affordable payments to consumers without access to traditional banking.

Does Angaza have a philanthropic impact?

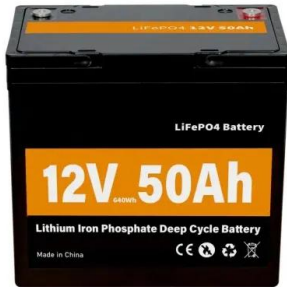
From its initial business model of selling portable solar lights to end customers, Angaza pivoted to providing pay-as-you-go monitoring and metering software to solar product manufacturers. In addition to philanthropic impact investment, Angaza has attracted traditional venture capital

investment.

How did Angaza expand beyond East Africa?

Collaborating with its manufacturing partners, Angaza expanded beyond its initial market of East Africa to the rest of Africa and other parts of the world. It also worked closely with the manufacturers to integrate its PAYG technology into a broader portfolio of products, including cookstoves, solar water pumps and televisions.

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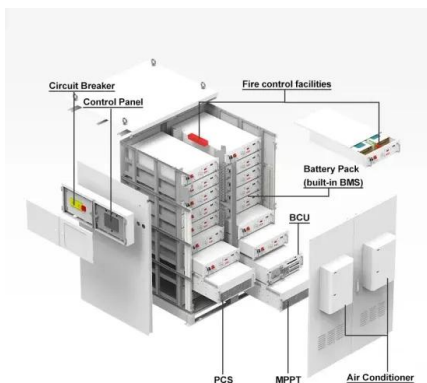


Company , Angaza

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Angaza and Cello Electronics Partner on Standalone ...

Angaza and Cello Electronics are partnering to bring two pay-as-you-go enabled, off-grid standalone solar TVs to last-mile distributors. By combining a solar home system and TV into a single product, the Cello Solar ...



Fosera Spark Joins Angaza's Pay-As-You-Go Solar Home Offerings

In continued growth of a three-year collaboration, Angaza and Fosera are adding another best-in-class product to their portfolio of pay-as-you-go enabled solar home systems.. The Fosera Spark is an entry-level solar home system, designed to be ultra efficient. A small, sleek profile makes it a gateway product for households in emerging markets seeking an affordable ...

Off-Grid PAYG Solutions in Limited or No Connectivity Environments

Angaza creates technologies that allow businesses to offer life-changing products like solar home systems, clean cookstoves, solar water pumps, and more to anyone, anywhere. With over 1 billion people off-grid, Angaza's Pay-As-You-Go (PAYG) solution for solar and other life-changing device distributors and manufacturers reduces the customer



Angaza and Solarworx Bring Modular Solar Solutions to Africa

The partnership makes the Solarworx Solego 80/160 compatible with Angaza's Pay-As-You-Go technology, enabling incremental payment options for reliable solar lighting and appliances for household and productive use. The Solarworx Solego 80 and Solego 160 products can accommodate an 80Wh and 160Wh battery, respectively, as well as two 50W solar

SOLEKTRA's Impact in Clean Energy Solutions

SOLEKTRA's commitment to improving the lives of rural residents is evident in its diverse range of solutions, including solar home systems, solar street lights, solar mini-grids, smart solar irrigation, solar water ...



Angaza - an Unreasonable company

Their platform allows manufacturers and



distributors of off-grid energy products to expand their customer base and access data-driven market insights. To date, Angaza has quadrupled the rate of solar connection, helping over 1 million ...

Angaza Device Catalog

Devices Powered by Angaza unlock the most value and insight. Angaza works with manufacturers to embed our industry leading pay-as-you-go technology directly into the device hardware. This proven technology is active in millions of devices. These devices get all features and functionality of the Angaza platform, including offline activations.



SOLEKTRA's Impact in Clean Energy Solutions

SOLEKTRA's commitment to improving the lives of rural residents is evident in its diverse range of solutions, including solar home systems, solar street lights, solar mini-grids, smart solar irrigation, solar water heaters, and clean cooking solutions.

Services , Angaza

Angaza's online learning portal, the Angaza Academy, and digital help center, the Angaza Assistant, create an easy-to-use resource ecosystem to help partners get the most out of their Angaza experience. Mobile Money Integrations A global ...



SIMA Angaza Distributor Finance Fund: Why We Invested in Easy Solar

The SIMA Angaza Distributor Finance Fund (DFF) is a data-driven investment fund providing much-needed access to debt capital for last-mile distributors. DFF invests in companies distributing life-changing products in emerging markets, addressing one of the biggest barriers to their growth: lack of financing. A classroom project success story. Easy Solar, the ...

COP28 Off Grid Solar Industry Funding Highlights

As 2023 draws to a close, we would like to share with you some key highlights of COP28 with a special focus on funding announcements for the Off-Grid Solar Energy Industry. KEY HIGHLIGHTS FROM COP28 At COP28, leaders from around the world agreed on a new plan for clean energy and for dealing with climate [...]



Angaza and Uber Kenya Partner to Mobilize Affordable Solar ...

Angaza, the leading software provider for last-



mile distribution, and Uber Kenya, the leading ridesharing provider in the country, have partnered to offer renewable solar energy solutions to thousands of drivers in the Nairobi region.. The collaboration leverages Angaza's partnership network of leading solar product distributors, whose products will be promoted to ...

Furthering clean energy access through pay-as-you-go technology ...

Angaza Design has developed an innovative pay-as-you-go (PAYG) technology that enables off-grid customers to pay for high-quality solar products in small amounts over time, in a rent-to-own fashion. The flexible pricing structure of PAYG enables customers to match energy micro-payments with their often erratic cashflow.



In the field with Angaza

Angaza is a for-profit social business that began as a solar light maker and then pivoted to become a provider of pay-as-you-go (PAYG) software solutions. Angaza's experience highlights many of the challenges an early growth stage social business faces, including obtaining funding, refining its business model and value proposition, and scaling.

Angaza , Clean Cooking Alliance

Angaza has been a leader in last-mile distribution technology for emerging markets and has streamlined and improved the value chain between manufacturers and distributors of

essential products like solar and clean cookstoves. We have partnered with over 30 manufacturers, and 200+ distributors around the world.



BioLite + Angaza Bring Solar Lighting to Off-grid Families

Angaza is joining forces with BioLite, a social enterprise that develops, manufactures, and distributes advanced clean energy technologies to off-grid households around the world. The partnership makes the BioLite SolarHome 620 compatible with Angaza's Pay-As-You-Go technology to make home solar lighting system affordable for off-grid families.



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Resources , Angaza

A short film from GOGLA covering pioneers of the off-grid solar industry, including Angaza. See all. Customer Case Studies. See all. Customer Case Studies How Angaza Helped RDG Begin Selling Smartphones in Emerging Markets. Customer Case Studies How EzyLife Uganda Used Angaza to Increase Cookstove Sales by 190%.



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