

## European Solar and Energy Storage Solutions

# Being cheated when buying photovoltaic panels



## Overview

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If your company offers solar energy, remember that claims must not only be truthful, but also comply with established consumer protection laws, including the FTC Act and the FTC's new Impersonation Rule. Be truthful. Every clean energy company has a responsibility to be honest and upfront with consumers.

Here's how to dodge solar panel scams and identify red flags. Can solar panels save you money?

Interested in understanding the impact solar can have on your home?

Red flags and signs of a solar panel scam. There are several steps in the process of getting solar panels for your home, and there are different red flags you could encounter along the way: Watch out for ads that make wild promises like "free solar panels" and "special programs ending soon".

While you are browsing solar power companies, one of them may offer to install a solar panel or solar roof in your home for a small cost or even for free. It's an intentionally misleading claim. How do I know if a solar salesperson is fraudulent?

Select one of our top three recommendations from the panel below to get started on your solar journey safely: High-pressure sales tactics, exaggerated promises and claims of "free" solar panels are three major red flags to look out for when determining if a solar salesperson is fraudulent or misleading.

Are you getting ripped off when buying solar panels?

Solar is expensive, no matter how you shake it. And savings sound nice, but if you get stuck with an overpriced solar panel system that's underperforming, you're going to save much less. That's why we put together these tips to avoid getting ripped off when buying solar panels -- backed by expert advice.

Are solar leases and PPAs a scam?

No, not all leases and PPAs are scams. However, they seem to be a breeding ground for deceptive and predatory practices, including the old "government is paying people to go solar" scam. Related reading: [Solar Leases vs. Solar Loans vs. Solar PPAs](#).

Are homeowners paying for solar panels in a lease or PPA?

In short, free solar panel ads are typically for leases and power purchase agreements (PPAs). These arrangements are basically long-term solar system rentals in which the solar company owns the panels and homeowners pay a monthly fee in lieu of their electricity bill. So, are homeowners technically paying for solar panels in a lease or PPA?

No.

How do I avoid a crappy solar panel deal?

To avoid a crappy solar panel deal, watch out for these scammy sales tactics. Dealing with door-to-door salespeople is annoying, no matter what they're selling. But the solar industry is full of bad actors, with solar salespeople knocking at your door with misleading offers and overpromised savings.

What should I avoid if I'm getting a free solar panel?

Steer clear of any emails, social media posts or pop-ups that boast unlikely amenities and freebies. These might include free solar panels, sales ending imminently and anything else that seems too good to be true.

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### Buying a House with Leased Solar Panels: The Pros and Cons

It would be tragic to let go of a home you liked just because it comes with a solar lease. Removing leased solar panels is possible only if you buy out the lease or terminate the agreement. ...

### Guide to buying household solar panels (photovoltaic panels)

What size panels should I buy? Solar PV panels come in different wattages. The main issues are your budget and whether the solar panels will physically fit in the space you want to install ...



### 7 New Solar Panel Technologies Shaping the Future of ...

Recent advancements in bifacial solar panel technology have contributed to their growing market share in the renewable energy sector. The global bifacial solar panel market has witnessed notable growth due to factors ...

### Common Solar Panel Scams and How To Avoid Them

When considering solar panel installation, look out for the following warning signs that may indicate a potential scam: Promises of "free" solar panels or unrealistically low prices; Claims of affiliation with government ...



## Tata Solar Panel Review - Types, Applications, How to buy

Tata Solar Panel Review India. Tata Solar is a tier 1 bankable module manufacturer with 25 years history in India. It has one of the biggest and oldest solar panel manufacturing operations in ...

## Don't waste your energy on a solar scam

If your company offers solar energy, remember that claims must not only be truthful, but also comply with established consumer protection laws, including the FTC Act and the FTC's new Impersonation Rule. Be truthful. ...



51.2V  
200Ah/300Ah  
LiFePO4 battery

## False promises: As states tackle residential solar complaints, how

Solar panel installer installing solar panels on roof of modern house. Eloi Omella via Getty Images Listen to the article 8 min. This audio is auto-generated. Please let us know if

## Is It A Good Idea to Buy Used Solar Panels?

Understanding Solar Panel Efficiency.  
Understanding solar panel efficiency is the first step in the right direction, if you are planning to get yourself a used solar panel. There are a few factors to ...



## Heterojunction Solar Panels: How They Work

The structure of bifacial panels is similar to the heterojunction solar panel. Both include passivating coats that reduce resurface combinations, increasing their efficiency. HJT technology holds a high recorded efficiency of ...

## A Buyer's Guide For Used Solar Panels

A used solar panel is a photovoltaic (PV) panel that has been previously installed on a solar array system and removed for resale or reuse. Used solar panels may come from solar arrays that were uninstalled due to ...



## Things to look for when buying used panels? : r/solar

It seems like the local market is being flooded with used panels that are only a couple years old, most less than 5 years old, poly, and 200W+. These panels are averaging \$75-100 with most ...



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